



निविदा पूछताछ
TENDER ENQUIRY

[प्रेस निविदा]
[PRESS TENDER]

माझगांव डॉक शिपबिल्डर्स लिमिटेड

(भारत सरकार का उपक्रम)
MAZAGON DOCK SHIPBUILDERS LIMITED
(Formerly known as Mazagon Dock Limited)
(A Govt. of India Undertaking)
CIN: U35100MH1934GOI002079
Dockyard Road, Mumbai 400 010
Website- www.mazdock.com
Certified - ISO 9001: 2008 for Shipbuilding Division
Prov. GST ID: 27AAACM8029J1ZA

निविदा सं./Tender No	3000000331	विभाग/Department	IT-PURCHASE
क्रय अधिकारी/Purchase Exec.	SUNANDA JAMAKHANDI	क्रय अधिकारी/Purchase Exec.	SUNANDA JAMAKHANDI
सेवा में/To		दूरभाष सं./Telephone No	23762220
		फैक्स सं./Fax No	23721551
		ई-मेल/E-Mail	svjamakhandi@mazdock.com
दूरभाष सं./Telephone		निविदा सं./Tender No	3000000331
फैक्स सं./Fax		निविदा तिथि/ Tender Date	04.09.2017
ई-मेल/E-Mail		निविदा बंद की तिथि/Tender Closing Date	03.10.2017
		निविदा बंद होने का समय/Tender Closing Time	14:00:00
		आरएफक्यू सं./RFQ No	2090000957

निविदा शुल्क/Tender Fee	रु/Rs	0.00
बयाना राशि/EMD Amount	रु/Rs	700,000.00
पुर्व बिड बैठक तिथि और समय/Pre Bid Meeting Date & Time		19.09.2017,10:30:00
निविदा खोलने की तिथि और समय/Tender Opening Date & Time		04.10.2017,11:00:00
प्रस्ताव वैधता तिथि है/Offer should be valid up to		01.02.2018
सुरक्षा जमा/Security Deposit		5.00 %आदेश मूल्य का/PO value
वरीय बैंक जमानत /Perf. Bank Guarantee		10.00 %आदेश मूल्य का/PO value

(आगे के विवरण हेतु कृपया सम्बंधित नियम शर्तों को पढ़ें। सुनिश्चित करें कि कोटेशन और संबंधित पत्राचार के लिए विभाग का नाम, क्रय अधिकारी का नाम, निविदा संख्या, बंद होने का समय एवं तिथि एवं आरएफक्यू सं. अपने कोटेशनमें लिखें।
Kindly read and refer relevant terms & conditions for further details. Do ensure to Quote Department Name, Purchase Executive \$ Name , Tender Number, closing date & time and RFQ Number in your Quotation & related correspondence)

प्रिय महोदय/महोदया
Dear Sir / Madam ,

विषय /SUB:- PROCUREMENT OF DATA LOSS/LEAKAGE PREVENTION (DLP) SOLUTION - SUPPLY , IMPLEMENTATION, CONFIGURATION & SUPPORT WITH 3 YEARS COMPREHENSIVE WARRANTY AND ADDITIONAL 2 YEAR AMC

माझगाँव डॉक शिपबिल्डर्स लिमिटेड प्रतिष्ठित/संभावित आपूर्तिकर्ताओं से निम्न हेतु, प्रतियोगितात्मक दो बोली प्रणाली में (भाग -I तकनीकी - वाणिज्य बोली एवं भाग II मूल्य बोली) बोली आमंत्रित करती है।
Mazagon Dock Shipbuilders Limited (MDL) invites Competitive – Bid from reputed Supplier for the following in TWO BID system (Part - I Techno - Commercial Bid & Part - II Price Bid).

क्र सं. SL.No.	सामग्री / सेवा विवरण Material / Service Details	मात्रा / इकाई Quantity / unit	आपूर्ति तिथि Delivery Date
00100	सामग्री सं./ Material Number :- 510000000000002017 DLP SOFTWARE	1 Number	23.03.2018

क्र सं. SL.No.	सामग्री / सेवा विवरण Material / Service Details	मात्रा / इकाई Quantity / unit	आपूर्ति तिथि Delivery Date
	सामग्री वर्णन/Material Description :Data Loss/Leakage prevention software - for endpoint, network (100 server nodes to be installed on a virtual environment), encryption at file, folder & removable media & discovering of sensitive, confidential data for LAN setup (including software, operating system, Database licenses)for 2500 nos devices and 250 nos drive/disk encryption considering the primary, Near DR site and for Internet machines setup.		
00200	सामग्री सं./ Material Number :- 510000000000000015 DLP SERVER	1 Number	23.03.2018
	सामग्री वर्णन/Material Description :Rack mounted Server for the DLP setup - for Internet machines inclusive of OS, Database licenses, Intel xeon with minimum dual CPU with 8 cores per CPU, 256GB RAM, 5TB SSD Hard disk & Rail Kit		
00300	IMPLEMENTATION	1 Activity unit	23.03.2018
	Service Description :One time Implementation cost of Data Loss/Leakage prevention solution- (It should include DFA, implementation of hardware & software, customization, Integration with MDL email, SAP, Arc Sight SIEM etc) The Line item 00300 covers the following services		
000000001 0	सेवा सं./Service Number :- संक्षिप्त वर्णन/Short Description :- Implementation	1 Activity unit	
00400	AMC for 4 & 5 th year	1 Activity unit	23.03.2018
	Service Description :AMC for above all setup for 2 years onsite comprehensive support The Line item 00400 covers the following services		
000000001 0	सेवा सं./Service Number :- संक्षिप्त वर्णन/Short Description :- AMC 4 & 5 Th year	8 Per Quarter	
00500	ENGINEER COST	1 Activity unit	23.03.2018
	Service Description :Resident engineer - for entire contract period ie 5 years (Warranty + AMC) post successful go-live of DLP solution For Detailed Technical scope of work refer annexure "A" The Line item 00500 covers the following services		
000000001 0	सेवा सं./Service Number :- संक्षिप्त वर्णन/Short Description :- ENGINEER	20 Per Quarter	
00600	सामग्री सं./ Material Number :- Buyback - IBM Netfinity 5500 server	1 Number	23.03.2018
	सामग्री वर्णन/Material Description :Buyback-IBM Netfinity 5500 server without hard disk and in as is condition.		

नियम और शर्तें : भाग ए मे लिखी हुई और इतर संलग्नपत्रे इस निविदा एक अभिन्न अंग हैं। हमें आशा है की, हमें प्रतियोगित्मिक और उचित प्रस्ताव इस निविदा के लिए प्राप्त होगा।
Terms & Conditions as indicated in Part A of this tender and other enclosures / annexures form an integral part of this tender document. We look forward to receive your most competitive and reasonable offer against this Tender.

माझगाँव डॉक शिपबिल्डर्स लिमिटेड के लिए /For Mazagon Dock Shipbuilders Ltd



माझगांव डॉक शिपबिल्डर्स लिमिटेड | MAZAGON DOCK SHIPBUILDERS LIMITED

निविदा क्र 3000000331 दिनांक 04.09.2017 बंद होने कि तिथी 03.10.2017, 14:00 Hrs

Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

Part- A



माझगांव डॉक शिपबिल्डर्स लिमिटेड | MAZAGON DOCK SHIPBUILDERS LIMITED

(भारत सरकार का उपक्रम) | A Government of India Undertaking

डॉकयार्ड रोड, माझगांव, मुंबई 400 010 | Dockyard Road, Mazagon, Mumbai 400 010.

Certified – ISO 9001 | EN ISO 9001 for Shipbuilding Division

Tel. No. 2376 2149 | 2240 Fax No (022) 23721551

वेब निविदा सूचना (एक बोली) | WEB TENDER ENQUIRY (Single Bid System)

ई पोर्टल | E-Procurement Portal :- <http://eprocuremdl.nic.in>

वेबसाईट | Website : WWW.Mazdock.Com

विभाग/DEPARTMENT: सीआईटी/CIT

अनुभाग/SECTION: आईटीवाणिज्य-/IT PURCHASE

ई-निविदा|E-TENDER NO: 3000000331

बयाना जमा | EMD: 7,00,000/- (Rs 7 Lakh)

निविदा दिनांक TENDER DATE	
निविदा बंद होनेका समय TENDER CLOSING DATE & TIME	03.10.2017 at 14.00 Hrs.
निविदा खुलनेका समय TENDER OPENING DATE & TIME	04.10.2017 at 11:00 Hrs.
पूर्व बोली सभा दिनांक PRE BID MEETING DATE & TIME	19.09.2017 at 10:30 Hrs
पूर्व बोली कि जगह PRE BID VENUE :	Mazagon Dock Shipbuilders Limited, Conference Room, HR Department, Mazdock House 2nd Floor, Dockyard Road, Mumbai-400010. Note: Bidders are requested to forward their technical queries 3 days in advance of pre bid meet by e-mail to commercial executive for providing appropriate technical clarifications in meeting.

1. कार्य का विवरण - DESCRIPTION OF WORKS / SUPPLIES :

Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support with 3 years comprehensive warranty and additional 2 Year AMC as per Annexure-1 tender document.

माझगांव डॉक शिपबिल्डर्स लिमिटेड, मुंबई द्वारा पात्र बोलीकर्ताओं से नीचे दिये गये विवरण के अनुसार दो बोली (तकनीकी बोली और मूल्य बोली) वाणिज्यिक नियम एवं शर्तों के साथ ई पोर्टल (<http://eprocuremdl.nic.in>) के माध्यम से बोलिया आमंत्रित की जाती है |

MAZAGON DOCK SHIPBUILDERS LIMITED invites online competitive bids from reputed Bidders / Vendors in **TWO BID SYSTEM** (Technical Bid and Price Bid) on our e-procurement portal <http://eprocuremdl.nic.in>, for the Work/Services as detailed in this tender document:

नोट : Note: Before quoting against this Tender, the prospective bidder is requested to go through the Tender Enquiry document (& Annexes, if any) thoroughly & carefully. Deviations to the Terms & Conditions of the Tender are highly discouraged. Therefore, any doubts arising in respect of any of the Terms & Conditions



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stipulated, Qualification Criteria, Eligibility for exemption from submission of EMD, clarification if any w.r.t. Documentation / Procedural requirements, etc. shall get clarified by the prospective bidder through the Dealing Executive invariably before the submission of the Bid.

2. बोलीदाताओं के लिए अनुदेश | INSTRUCTIONS TO THE BIDDERS

Salient Features of MDL's e-Procurement System for Participating in (this) e-Tender:

2.1 Submission of bids against e-Tender: The bidder is required to quote online on the e-Procurement website www.eprocuremdl.nic.in by the deadline, by submitting the Techno-commercial Bid & Price Bid in Electronic format only. The prices/quotes & a few declarations shall have to be entered/uploaded by the bidder online in the Tender's entry forms & other bid documents' scanned/soft copies shall have to be uploaded as part of the bid. All bids should be digitally signed using DSC (as explained below).

2.2 To be able to participate in e-Tender (s), every bidder must register themselves on the ASP's website (registration is free of cost) & must possess a legally valid Class-IIB or above Digital Signature Certificate (DSC) as per IT Act-2000, using which they can sign their electronic bids. The DSC can be procured from any Certifying Authority (CA) authorized by Controller of Certifying Authorities (CCA) of Govt. of India.

2.3 National Informatics Centre (NIC) has been appointed as the Application Service Provider (ASP).

2.4 For any further details of e tendering & digital signatures, please contact 0120-4200462, 0120-4001002, 8826246593, eproc-support@gov.in.

OR

Mr. M S Kumbhare AGM (C-MP) Phone – 022 2376 3252 or mobile: 9769327576, mskumbhare@mazdock.com.

2.5 In case of improper/blank on-line filling of Acceptance Formats for Tender Enquiry Form, General Terms & Conditions (GT&C) and Standard Terms & Conditions (STACS), it shall be construed that all our tender terms & conditions are acceptable to you.

2.6 Online User Manual is available on the website for the guidance of bidders & for participating in the e-Procurement/ e-Tendering, the bidder must ensure having the requisite (IT) infrastructure at their office premises.

2.7 An unsigned PDF copy of this Tender Enquiry has been made available online & can be downloaded from MDL website <http://www.mazdock.com>, on Central Public Procurement Portal (CPPP) & on MDL's e-Procurement Portal (<http://eprocuremdl.nic.in>).

2.8 MDL will not be responsible for an error in downloading of tender documents from web by the bidders. The Version appearing on MDL website will be considered final and authentic.

2.9 Bidders in their own interest are requested to upload their bids well in advance of tender closing date to avoid the last minute difficulties in uploading the bids. Request for extension, if at all to be made, shall be forwarded at least 3 working days in advance to the tender closing date / time with proper reasoning. MDL reserves all rights in this regard & decision of MDL shall be binding to the applicant. Problems in hardware/software, internet connectivity, system configurations, Browser setting etc, for whatsoever reason shall not be considered for extension of tender closing date and time.

2.10 Bidders should login well in advance to enable them to complete their bid submission before the closing time of the tender since the e-procurement system does not permit submission of any offer after closing date and time of the e-tender. Bidders are also requested to submit their bid well in advance to avoid last minute frantic calls.



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2.11 All bidders are requested to get their technical queries, if any, clarified in advance (3 days in advance to tender closing date) before bidding to avoid last minute delay.

3. पूर्व योग्यता मानदंड | PRE-QUALIFICATION CRITERIA:

3.1 Bidders should upload a scanned image of the following documents along with their e-Bid (Part I Techno Commercial Bid) as a part of submission of their offer.

Note- MDL Permanent bidders with should upload a scanned image of valid registration certificate; duly authorized. Uploading of documents at Sr. No. i), ii) and iii) mentioned below are not required for MDL permanent registered vendors. However, remaining all mentioned documents are mandatory for all bidders.

3.2 For Items:

- i. Bidders Company Profile and shop & establishment registration certificate/registration certificate from local body for conducting business.
- ii. List of equipment held by them with model / year / working status along with details of their manufacturing facilities and personnel with designation, qualification and experience to determine their capabilities. SSI/NSIC units can alternatively submit valid certificate indicating their capacity.
- iii. Audited / Certified Balance sheet, Profit / Loss account for past 3 years as on 31st March 2017.
- iv. The value of the similar supplies during last 3 years should not be less than Rs.1.60 crores. One completed order with implementation of setup of minimum 2500 DLP licenses. Order copies & work completion certificates to be appended.
- v. The bidder should either be the OEM of the offered solution or its Authorized distributor / Service provider. The bidder should furnish MAF (Manufacturer Authorization Form) from OEM authorizing them to Supply and Implement the DLP solution against this specific tender with back to back support for 5 years.
- vi. The OEM of the product should have a support office for the proposed product in India.
- vii. Bidder should have support office in Mumbai.

Note:-

1. For line item iv, Similar supplies means the supply, installation, implementation, configuration of the DLP solution.
2. For line item vi & vii, Office address proof to be submitted. MDL may visit the office for confirmation. Office address proof includes documents like establishment certificate, electricity bill, rent agreement, GST registration etc.,

3.3 Bidders to submit bids strictly as per scope of work.

3.4 MDL has a right to verify/cross verification of authenticity of above related documents whenever felt necessary including right to ask for all hard copies of bidders registered with Mazagon Dock Shipbuilders Limited for copy of valid registration certificate. Hard copies must be submitted within stipulated time failing which offer shall be summarily rejected.

3.5 It is clarified that the work executed by the contractors for their in-house or capital use will not be considered for the purpose of bidder's experience of completion of similar works.

4. End User License Agreement (EULA)/Service level Agreement (SLA):

If SLA/EULA needs to be signed for this contract, bidder should submit complete SLA/EULA format including all terms and conditions along with technical bid. Placement of order will be done only after mutual agreement of



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terms and conditions in SLA/EULA by both the parties and will be signed after placement of order by both the parties.

Note: Purchase Order will be the primary document in all respects and SLA/EULA will be part of Purchase Order.

5. बयाना जमा | EARNEST MONEY DEPOSIT (EMD):

5.1 Indigenous bidders shall furnish EMD of Rs. 7,00,000/- (Seven Lakh only) in the form of DD/ NEFT / Bank Guarantee drawn in favor of MAZAGON DOCK SHIPBUILDERS LIMITED. Foreign bidders shall submit bid bond/SWIFT Message of equivalent foreign currency. The scanned image of DD / Pay Order/BG/Bid bond / SWIFT Message shall be uploaded at Part-I tender stage.

5.2 In case of bid bond / Bank Guarantee, Financial instrument must be drawn on as per the list of First Class banks approved by CPPC published on MDL website(Home→ Tenders→Bills/EMD status), payable at Mumbai & shall valid for 4 more weeks beyond the tender validity period.

5.3 Bidders can also make payment towards EMD electronically through NEFT / RTGS well before Tender closing date and time for which Bank details are given below.

Beneficiary's Name	Mazagon Dock Shipbuilders Limited
Name of Bank	State Bank of India
Branch	Mazagon Br.
Branch Code	9054
Bank Address	Mazagon Branch, Mazagon, Mumbai - 400 010.
Telephone No. of Bank	23752802
Account No.	10005255246
Account Type	Current Account
IFSC Code	SBIN0009054
RTGS Code	SBIN0009054
NEFT Code	SBIN0009054
MICR / NECS Code	400002120
Income Tax PAN No.	AAACM8029J

Bidders have to enter Vendor Name, Nature of Payment and Tender No. in Text / Narration Field while making NEFT / RTGS payment to Mazagon Dock Shipbuilders Limited and a scanned copy of payment made should be uploaded in Techno-commercial bid (Part-I) towards proof for submission of EMD against this tender.

5.4 Bidders are requested to upload the scanned copy of DD/NEFT/Bank Guarantee online towards EMD submission along with the bid. Bidders also requested to forward original financial instrument super scribing Tender no & Tender date by speed post / Registered Post / Courier Service within 7 days from tender closing date on below address:

Mazagon Dock Shipbuilders Ltd.
PE(CIT-Commercial),
CIT Dept, IT Purchase Section, 4th floor, Mazdock House,
Dockyard Road, Mumbai-400010.

5.5 Timely submission of the EMD is the responsibility of the bidder and no reasons / excuses in this regard will be entertained by MDL.

5.6 Bids will not be considered if the online details of EMD do not match with physical copies submitted.

5.7 EMD of unsuccessful bidders will be returned after finalization of the tender and shall be Interest free.

5.8 बयाना जमा प्रस्तुत करने से छूट | EXEMPTION FROM SUBMISSION OF EMD

Following bidders shall be exempt from submission of EMD:



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- i. State & Central Government of India departments, Public Sector Undertakings.
- ii. Firms Permanent registered with Mazagon Dock Shipbuilders Limited (MDL). To qualify for EMD exemption, firms should necessarily submit VALID copy of the registration certificate issued by MDL in Part-I offer/bid. Firms in the process of obtaining MDL registration will not be considered for EMD exemption.
- iii. Firms registered with NSIC under its "Single Point Registration Scheme". (Exemption will apply only to items / service indicated under description of work / supplies / services & value up to which bidders are registered with NSIC). To qualify for EMD exemption, firms should necessarily upload valid copy and submit the copy of the registration certificate along with the list of items/services for which they are registered, as issued by NSIC in Part-I offer / bid. Firms in the process of obtaining NSIC registration will not be considered for EMD exemption.
- iv. All Micro and small Enterprises subject to their submission of valid registration Certificate from competent authority regarding their Micro/Small Industry status for the required services.

6. वैधता अवधि | VALIDITY PERIOD:

Bids / Offers shall have the validity period of 120 Days from the tender closing date. Bidders are requested to offer 120 days validity as per Tender Terms.

Technically accepted Bidder shall be given opportunity to accept validity as per tender in case of shorter validity quoted by bidder. Non-acceptance thereafter will be rejected by MDL as non-responsive.

7 दो बोली प्रणाली में प्रस्ताव प्रस्तुत करे | SUBMISSION OF OFFER IN TWO BID SYSTEMS:

Offer must be submitted online on the MDL's e-Procurement portal '<http://eprocuremdl.nic.in>'.

Bids must be in two parts, I.e. Part-I Techno-Commercial bid and Part-II Price Bid, as appearing on line.

(A) भाग १ तकनीकी) -वाणिज्यिक (I Part-I (Techno-Commercial bid):

- i. Detailed Technical offer for technical scrutiny along with point-wise acceptance or offered specifications against required specification. Technical details, catalogues, drawings, data sheets, calculations, as applicable to be enclosed/attached in attachment provision given online.
- ii. Bidders to carefully fill all listed online forms providing their comments/ Acceptance/ deviations, if any, in the space provided online against respective clauses of Technical specifications, Tender terms & conditions, GT&C and STAC etc.
- iii. Bidders / Suppliers not permanently registered with Mazagon Dock Shipbuilders Limited should upload the additional documents as mentioned at Para 3 above.
- iv. Bank details for payment by RTGS/NEFT in the format with Scanned image of PAN card and a cancelled cheque shall be uploaded.
- v. The scanned image of DD /BG towards EMD /BID BOND for the amount as stipulated in TEF & IPBG clause shall be uploaded.
- vi. The scanned image of DD/BG towards Earnest Money Deposit (EMD)/BID BOND/IPBG as stipulated in tender annexure shall be uploaded. The original of these documents shall be forwarded to PE(CIT-C) as per address mentioned in Para 5.4 above in sealed envelope super scribing Tender Enquiry No. and Due date, so as to reach within 7 days from the tender closing date.

(B) भाग २ मूल्य बोली -| Part-II (Price Bid)

- i. Bidder to fill their prices online, strictly, in the online price bid form only. Prices & other charges (as listed in form) to be entered/filled in the applicable head/cell/columns only, as prices in wrong head/cell/column which are not applicable to you (bidder) will finally affect your (bidders) total landed cost & accordingly ranking. In case of any discrepancy in the Blank Rate Schedule Format and actual on-



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line Price Bid after opening of the Price Bids, the details (Taxes, duties and any charges) mentioned in the on-line Price bid shall prevail over the details in blank rate schedule format.

- ii. Wherever any charges from the listed charges are not applicable to bidder, then 'zero' to be entered in that respective head/cell/column attaching justifications/reasons in technical bid on letterhead for such items indicating 'zero'.

8. बोली अस्वीकृति करनेकी कसोटी | BID REJECTION CRITERIA:

A. Following bids shall be categorically rejected;

- i. The Bids received after tender closing date and time.
- ii. Bids received without EMD (other than those who are exempt from payment of EMD) as specified in the tender.
- iii. Bidders not agreeing to provide assistance for installation, testing, commissioning and other technical activities of equipment supplied by them.
- iv. In case of e-tenders, if the date of issue of EMD (DD/BG) is later than the tender closing date.

Note: Bids received through Tender box will not be considered for processing and considered as non-responsive. Only e-offers uploaded through e-portal will be taken as valid offers for consideration and evaluation.

B. Following bid rejection criteria may render the bids liable for Rejection:

- i. Bidder's failure to furnish sufficient or complete details for evaluation of the bids within the given period for deficiencies noticed in the drawings / technical data which shall not however conflict with validity period.
- ii. Incomplete/misleading/ambiguous bids in the considered opinion of MDL.
- iii. Bids received without/not meeting the pre-qualification criteria as per tender.
- iv. Bids with technical requirements, Scope of work and or terms not acceptable to MDL.
- v. Bidders not agreeing to post sale product support/post work completion support.
- vi. Unreasonably longer delivery period quoted by the firm.
- vii. Validity period indicated by bidders is shorter than that specified in the tender enquiry.
- viii. In case of e-tenders, the original of the uploaded copy of EMD (DD/BG) if received after seven days of the tender closing date.
- ix. Bidders not agreeing to furnish Performance Bank Guarantee (PBG) for item till Completion of contractual and guarantee / warranty obligation.
- x. Bidders not agreeing to furnish required Security Deposit till completion of the Supplies/ services.
- xi. Non-submission of authorization letter towards being dealer/ partner/distributor from OEM
- xii. Bidders not agreeing to furnish required Undertaking of Authenticity for IT Products Supplies.
- xiii. Bidders not agreeing to furnish original Hard copies for verification in relation to pre-qualification criteria of the tender if felt necessary by MDL.

9. समापन अवधि | DELIVERY PERIOD / COMPLETION SCHEDULE:

9.1 The delivery / completion schedule is as under

1. Tender Item 100, 200 & 300 - sixteen weeks from the date of placement of order. Training will be part of delivery and it has to be completed within implementation period.
2. Tender Item 400 - AMC for 2 years onsite comprehensive support.
3. Tender Item 500 - 5 years post successful go-live of the system / sign off by MDL.

9.2 Kindly quote the earliest delivery/completion period.



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10. मूल्य निर्धारण | PRICING:

Bidder shall quote the prices of all items listed in the Price Sheet / Rate Sheet of the tender Enquiry at Enclosure - 2 for free delivery of the items in MDL Stores & completion of work at MDL Site. The prices quoted shall remain firm and fixed during the currency of the order /Contract unless agreed otherwise by MDL.

11. भुगतान की शर्तें | TERMS OF PAYMENT:

11.1 No Advance in any manner will be paid to the contractor.

11.2 For Supply Items: Tender Item 100, 200 & 300

Payment for the value of supplies after successful commissioning & acceptance of system by MDL, as reduced by any deductibles and/or the amount leviable towards liquidated damages, if any and after including GST as may be payable through RTGS/NEFT between 25 to 30 days after receipt/ completion of followings:

- Complete set of the items / Equipment, spares through GRS.
- Successful installation, configuration, testing and commissioning of items at all locations.
- Original Invoice documents in Triplicate.
- Guarantee/Warranty certificate as per Tender/order.
- Work completion Certificate from MDL User dept certified by Executive in the rank of CM & above.
- Undertaking of Authenticity for IT Products supply from OEM as per format.
- Technical documentation & Reports/deliverables as per scope in requisite sets.

11.3 For Service: Tender Item 400 & 500

AMC & Resident charges will be paid quarterly after completion of the quarter.

Tender item 400 - AMC starts Post 3 year Warranty and payment will be made on quarterly basis.

Tender item 500 - after Go live of the system, resident charges will be paid quarterly.

By way of Quarterly (end of each quarter) running account (after expiry of Guarantee/Warranty) bill per item / activity basis prepared by contractor and certified by the Executives in the rank of CM & above from User department and against the submission of documents such as invoices, guarantee/ training attendance sheet etc. as per the Order / Contract terms between 25 to 30 days with submission of requisite documents as mentioned below:

- Invoice documents in Triplicate.
- Attendance sheet duly signed by Resident Engineer & MDL User dept Executive in the rank of CM.
- Monthly service Report
- Work completion Certificate from MDL User dept certified by Executive in the rank of CM & above.

Note: Bidders shall furnish all the necessary details like name of the bank / branch, Code No. Bank account no in their technical bid as per the RTGS/NEFT format as per Annexure-7 provided with the tender enquiry.

12. सुरक्षा जमा | SECURITY DEPOSIT:

12 A) After Placement of Order:

The successful bidder shall submit Security Deposit for an amount of 5% on the value of the contract/ order excluding Taxes, Duties in the form of DD /Pay Order/ Bank Guarantee in the prescribed format as per Annexure-6 in favour of Mazagon Dock Shipbuilders Ltd., payable at Mumbai within 25 days from the date of Contract.

In case of Bank Guarantee, BG shall be from Nationalized / scheduled Banks or banks of international repute excluding cooperative banks in the prescribed format and valid till successful delivery/completion date plus additional 4 weeks (for claim period). There shall be deductions in the form of payment of interest on the



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delayed period of submission beyond stipulated period of 25 days of submission. Security Deposit will be returned only after successful execution of the order / Contract. Refund of Security Deposit whenever considered admissible by the Purchaser shall be refunded without interest. In the event of failure to execute the order satisfactorily, the Security Deposit will be encashed by MDL.

12 B) Before expiry of Warranty: Tender item 400 & 500

The successful bidder shall submit the security deposit of 5% for the total charges for 2 years maintenance contract value excluding Taxes & duties one month before expiry of warranty (i.e. five years from date of work competition date & acceptance of the system by MDL) in the form of DD /Pay Order/ Bank Guarantee in favour of Mazagon Dock Shipbuilders Ltd.

In case of Bank Guarantee, BG shall be from Nationalized / scheduled Banks or banks of international repute excluding cooperative banks in the prescribed format as per Annexure -5 and valid till successful delivery/completion date plus additional 4 weeks for claim period.

Note: 1. Bank Guarantee must be drawn on as per the list of First Class banks approved by CPPC published on MDL website (Home→ Vendor→Bills/EMD status)

2. In case of BG towards PBG, please ensure that the BG is sent directly to MDL by registered Post with A.D. from the issuing Bankers in a sealed cover. It helps to avoid the time require for ascertaining the veracity of signatories to the Guarantee and its authentication.

13. प्रदर्शन बैंक जमानत | PERFORMANCE BANK GUARANTEE:

The successful bidder shall submit the performance bank guarantee (PBG) for the 10% of the order value for item no. 100, 200, 300 & 400 excluding Duties and Taxes in the form of DD /Pay Order/ Bank Guarantee in favour of Mazagon Dock Shipbuilders Ltd, Mumbai.

In case of Bank Guarantee, BG shall be valid for contractual period till warranty/support plus additional 4 weeks (for claim Period) from the date of satisfactory commissioning/sign off by MDL.

Note: 1. Bank Guarantee must be drawn on as per the list of First Class banks approved by CPPC published on MDL website (Home → Vendor → Bills/EMD status).

2. In case of BG towards PBG, please ensure that the BG is sent directly to MDL by registered Post with A.D. from the issuing Bankers in a sealed cover. It helps to avoid the time require for ascertaining the veracity of signatories to the Guarantee and its authentication.

3. MDL does not extend any concessions such as exemptions in payment of PBG to any organizations irrespective of their status like registration with MDL, NSIC and SSI etc.

14. निविदा कि शर्तों की मान्यता | ACCEPTANCE OF TENDER TERMS:

14.1 Bidder shall abide by all Standard Terms and Conditions of Supply (STACS), General Terms & Conditions (GT&C) and Tender Enquiry Form (TEF) Para 1 to 30 of Tender Enquiry, Acceptance Formats given with tender. The bidder also shall abide statutory requirements, Official Secret Act 1923 and Safety clause as per Annx -8.

14.2 In the event, we do not receive Acceptance formats duly filled for Tender Enquiry Form(TEF), General Terms and Conditions(GT&C) & Standard Terms and Conditions(STACS), it shall be construed that all the Tender terms and conditions of TEF, STACS and GT&C are Acceptable to you.

15. कर और शुल्क | TAXES & DUTIES:

15.1 GST as per GST Act 2017 shall be payable extra as quoted and agreed.



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15.2 MDL provisional GST ID is 27AAACM8029J1ZA and bidders shall mention GSTIN, HSN, Place of supply, signature of vendor etc while invoicing and avoid any data entry errors on GST portal. Bidders shall be responsible for the financial and non-financial consequences in case of non-compliance of GST provisions / requirements / timelines on their part.

15.3 If the vendor registered/Composition under GST, the GST Registration no (15 Digit) issued by GOI shall be mandatory. Vendor/s having multiple business verticals within state /at multiple states with separate GST no shall forward GSTIN of only that vertical which is involved in supply of goods and/or services.

In case of unregistered vendor quotation, the GST shall be paid by MDL directly to GSTN under reverse charge mechanism or otherwise for which no input tax credit will be available to vendor and vendor is deemed to have confirmed that he will not claim ITC for such items.

15.4 Benefits from reduction in rate of tax/ITC is required to be passed on to consumer. Where “applicable GST” has been quoted as extra, Goods and service providers (except un-registered dealers under GST Law) have to submit declaration that they have complied with ‘Anti-profiteering clause’ under GST Law. Such declaration to be given in technical bid.

15.5 If the vendor is registered under GST, vendor shall mention the HSN code for goods &/or services in their tax invoice, etc. These codes must be in accordance with GST Laws and responsibility of specifying correct HSN codes for goods &/or services is that of the vendor. MDL shall not be responsible for any error in HSN code for goods &/or services specified by supplier/ contractor. Supplier/ Contractor shall pay penalty and/ or interest imposed on MDL or loss due to delay in availing ITC by MDL or any loss of ITC to MDL due to errors by vendors at any stage. MDL reserves right to recover any such interest, penalty or loss from any amount due to Supplier/Contractor or otherwise.

15.6 In case, MDL is unable to avail ITC, supplier/contractor at their own cost shall rectify the shortcoming in the returns to be filed immediately thereafter. Further, if the ITC is delayed/ denied to MDL / reversed subsequently as per GST Laws due to non/ delayed receipt of goods and /or services and / or tax invoice or expiry of timelines prescribed in GST Laws for availing ITC, non-payment of taxes or non-filing or returns or any other reason not attributable to MDL. Supplier/Contractor shall pay any loss of amount along with interest and penalty on MDL under GST Laws for the number of days the ITC was delayed. If the short coming is not rectified by supplier/ contractor and MDL ends up in reversal of credit and / or payments, supplier/ contractor is fully liable for making good all the loss incurred by MDL. MDL reserves right to recover any interest, penalty or loss from any amount due to Supplier/ Contractor or otherwise.

15.7 If the vendor is registered under GST, vendor shall file all applicable returns under GST Laws in the stipulated time & any losses of tax credit to MDL arising due to delay in filing will be recovered from their invoice wherever MDL is eligible to avail tax credit. Any default towards payment of tax and / or uploading or monthly returns by supplier/ contractor, MDL retains right to withhold payments towards tax portion until the same is corrected & complied by the supplier/ contractor with the requirement of GST along with satisfactory evidence.

Note: i) If vendor is a composition /unregistered dealer under GST, vendor needs to give a declaration that he is a composition/ unregistered dealer with requisite documents.

ii) Any change in tax component/structure due to government regulation during the execution of contract within contractual delivery period the same will be applicable at actual ruling at the time of supply/service/execution (This will however not be applicable in case of extended delivery/completion schedule) of contract after Government Notification.



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16. भार लाने का मापदंड | LOADING CRITERIA:

An illustration of the loading criteria for normalizing the bids, in regard to variations in payment terms, variations in commercial terms etc for ranking of bids to judge L1 will be adopted is at Annexure -9 attached as Illustration for loading criteria.

- i. Deviations sought by the bidder in respect of variation in commercial terms and Payment terms shall be loaded on the bidders quoted prices during price evaluation by MDL. The loading criteria that will be adopted are detailed below:
- ii. It is desirable that the bidder accepts the Payment Terms indicated in this tender. Varied payment terms quoted by bidders as compared to the terms stated in the Tender document shall be normalized by adopting 16.00% (Prime Lending Rate of SBI plus 2%) thereon on the amount at variation and/or for the period (in number of days) at variation.
- iii. For additional delivery period sought by the bidder over the stipulated date of delivery as per Tender, 0.50% per completed week will be loaded to the quoted price.
- iv. Deviations sought in respect of Liquidated Damages (LD): - Deviations sought in respect of rate per week and / or maximum ceiling in respect of liquidated damages shall be loaded to the quoted price. For example, the maximum ceiling towards liquidated damages stipulated in the tender is 5% and the bidder seeks to limit it to, say 3.50% then the price quoted will be loaded by 1.5%. If the rate of L.D per week is 0.5% per week or part thereof as per tender and the bidder seeks it as, say, 0.40% per week or part thereof, the maximum ceiling on LD as per tender will be first be equated to weeks (10 weeks in this case) and the rate proposed by the bidder is 0.4% will be multiplied by the so equated maximum period (which works out to 4%) and the quoted price will be loaded accordingly by 1%. Delivery being the essence of the contract, it is desirable if the bidders adhere to the stipulated clause.

17. बोलियों में संशोधन | MODIFICATIONS TO THE BIDS:

Bidders desirous of submitting modified bids prior to the closing date & time may do so by way of modifying their bid online. Also Bidders intending to witness the Tender opening may do so by logging on e-procurement portal with their DSC.

18. निविदा खोलने की प्रक्रिया | TENDER OPENING STAGES:

The participant bidders can also witness the following activity of the bids online from their location by logging on to the e-portal with their Class-IIIB or Digital Signature Certificate of higher version.

a) Opening of Techno-Commercial Bid (Part – I Bid) :

Techno-Commercial Bid (Part-I Bid) will be opened online on the Tender closing date at the declared time/day (or next working day if the closing date happens to be a holiday declared by MDL) by a team of MDL's Tender Opening Officers.

b) Opening of Price Bid (Part – II Bid)

After completion of the Techno-Commercial scrutiny of the received bids, intimation for opening of price bid (s) will be communicated only to the Techno-commercially qualified bidders, with the date & time of opening declared in such intimation. Such intimation may be given at a short notice by Fax, Email or even by telephone.

19. लोक शिकायत कक्ष | PUBLIC GRIEVANCE CELL:

A Public Grievance Cell headed by GM (Finance) has been set up in the Company. Members of Public having complaints or grievances are advised to contact him on Wednesday between 10.00 Hours and 12.30 hours in his office or send their complaints / grievances to him in writing for redressal. His Telephone No. is 23762106 Or Board Line No.23762000/3000/4000.



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20. परिनिर्धारित नुकसान | LIQUIDATED DAMAGES:

Time is an essence of the contract. Therefore, the job, as ordered, should be completed on the dates mutually agreed upon in accordance with the delivery schedule. In cases of delay not attributable to Purchaser beyond the agreed schedule, the Supplier / Contractor shall pay liquidated damages, a sum representing 0.5% (Half percent) per week or part thereof, subject to maximum of 5% of the final Order / Contract value. Vendor / Contractor (Seller) will also be liable to pay Liquidated Damages for late delivery of Manuals & Documentation as agreed to by Purchaser and Supplier / Contractor (Seller) and as stated in the Purchase Order. The amount of such damages will be clearly defined in the Purchase Order and may extend upto 5% of the Order Value.

21. एमडीएल छुट्टियों पर कार्य | WORKING ON MDL HOLIDAYS:

Request for permission for working on Saturday / Sunday / holidays if required, should be submitted 3 working days prior to the date of holiday, to Personnel department and Security through concerned Dept.

22. आईटी उत्पाद आपूर्ति के लिए प्रामाणिकता का उपक्रम | Undertaking of Authenticity for IT Products Supplies:

The successful bidder shall submit undertaking of Authenticity for IT Products from OEM on their letterhead signed by authorized Signatory (from OEM side) as per prescribe format at Annexure-12 with original invoice for payment release purpose.

23. मूल्य/खरीद प्राथमिकता | PRICE/PURCHASE PREFERENCE:

No Price/Purchase preference shall be given to any bidder irrespective of their status.

24. स्कनना देड | DOWNTIME PENALTY:

Bidder should provide support (onsite only) with response time of 4 hours and resolution time of 48 hours. The down time beyond 48 hours will be penalized on per day basis as given in Penalty Calculation. The request / issues shall be forwarded by MDL User Dept. via email to the Bidder.

During warranty period, penalty amount will be deducted first from Resident Engineer cost and then PBG.

Penalty calculation

1	Uptime of DLP solution *	Penalty charges
	First 2 days	No Penalty
	Next 7 days	Rs. 3,000/- per day
	9 th day onward	Rs. 5,000/- per day
2	Resident Engineer absenteeism **	Rs. 2000/- per day
	Further if the number of downtime instances during a month exceeds 2 times, an additional Rs. 5000/ per month will be deducted for that month.	

*Penalties on the event of Uptime of DLP solution, if any shall be calculated for every quarter and recovered from the Annual Maintenance charges of that quarter.

**Penalties on the event of absenteeism of Resident Engineer, if any shall be calculated for every quarter and recovered from the Resident Engineer charges of that quarter.



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25. बहुत कम बोली | FREAK LOW RATES:

In case after opening of price bid of technically cleared firms, it is noted that L-1 firm has quoted very low rates and indicates to withdraw from the tender then EMD shall be forfeited and firm may be given tender holiday including intimation to other PSUs. If the rates quoted are less than MDL estimates by 40% or so and if the difference in rate between L1 and L2 is 30% or more then the firm will have to give additional BG of 20% of the PO value as additional security. Bank charges for this additional BG shall be borne by MDL and reimbursed against proof of payment.

26. गारंटी / वारंटी | GUARANTEE/ WARRANTY:

All Equipment/Material/Items/software & its accessories shall have Onsite comprehensive 3 Yr Warranty & plus additional 2 Yr AMC/ support from the date of issue of Work Completion Certificate by MDL.

During this period, all defects arising out of defective material and faulty workmanship will be rectified by repairing or replacing part or whole material as necessary, free of charge. Any consequential damage/defect or loss of items against this tender due to poor workmanship/poor material quality/negligence etc. attribute to the bidder to be rectified/replaced by the bidder free of cost.

Note:

1. Vendor has to provide onsite support during the warranty period and trouble shoot issues with regards to all components on Non-chargeable basis.
2. Vendor should carry out all the configurations and install all the patches/upgrades and carry out any other relevant activity during the period as per MDL's requirements for completion of the Project.

27. बोलियों की क्रम सूची | RANKING OF BIDS:

The ranking of Price Bids & L1 determination will be done on total basic price only. Total Basic supply for all items (item no. 100 to 500) minus Total basic buyback price , GST % extra . Bidders are requested to fill up their rates as per rate sheet strictly.

Note:

1. Online ranking visible to the bidders after opening Price Bid is without loading parameters and as applicable. However, L1 Bidder will be evaluated offline by applying all applicable loading parameters as mentioned in tender.
2. In case the quoted Taxes & Levies in the price bid is not found in accordance with GOI schedules. The total prices quoted in Price bid Part II will be considered for L1 determination and the firm has to accept the basic prices derived after considering applicable Taxes and Levies within the total quoted price in the price bid Part-II. In these cases, the variations in statutory levies are not allowed unless the break-up in respect of taxes and levies is clearly and separately furnished in the bid.

28. निरीक्षण और कार्य पूर्ती | INSPECTION & WORK COMPLETION.

- i. All items supplied as per scope at MDL shall be visually inspected by MDL. Only After visual inspection & Acceptance by MDL Official items to be installed.
- ii. Final Work Completion Certificate for execution of entire scope or supply/services as defined in order certified by Executives in the rank of CM & above of User Dept on satisfactory completion of work & acceptance by user.
- iii. MDL shall carry out necessary inspection of the items on receipt in the MDL on the basis of the Inspection documents submitted by suppliers. Any objection raised by MDL inspection team against quality of material or workmanship shall be satisfactorily corrected by the supplier at his expenses including replacement as may be required within shortest possible time within 30 days. Items damaged



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during transit shall also be rectified or replaced by the supplier free of cost within shortest possible time.

- iv. The final acceptance will be given by CIT after successful go-live of the system. The go-live will be declared after the installation, implementation, classifying the sensitive/confidential data along with the MDL and formulating the policy at Primary, near DR and Internet setup, implementation of reports and alerts in the system.

29. NON DISCLOSURE AGREEMENT (NDA):

- i. The participating bidders shall have to confirm NDA without any deviations on letterhead as per prescribed format at Annexure-13 while submission of technical bid on tender due date.
- ii. NDA will be signed between successful Bidder by authorized Signatory and by HOD(CIT) on behalf of Mazagon Dock Shipbuilders Ltd on Non-Judicial stamp paper of value Rs. 500/- after placement of order .

30. माल पाने वाला | CONSIGNEE:

The successful bidder shall arrange dispatch of goods on door delivery basis by appropriate Rail/Road/Air transport as per the order to MDL, Mumbai on working days in working Hours in case truck/tempo reaches hour yard beyond working hours same may be retained overnight at your risk & cost. Unloading & Stacking charges at receipt location shall be to bidder account. The supplier shall categorically direct the transporter to deliver the ordered items without insisting for consignee copy of Lorry Receipt (LR).

31. माडॉलि अस्वीकरण नीती | MDL DISCLAIMER POLICY:

MDL reserves the right to consider placement of Order / Contract in part or in full against the tendered quantity or reject any or all tender without assigning any reason.

MDL shall not be bound by any printed conditions or provisions in the seller's bid forms or acknowledgement of contract, invoices and any other documents which purport to impose any conditions at variance with the tender terms/final negotiated & accepted terms.

We look forward for your active participation in online bidding by offering your most competitive and reasonable offer against this tender.

Yours faithfully,

For माझगांव डॉक शिपबिल्डर्स लिमिटेड
MAZAGON DOCK SHIPBUILDERS LIMITED,

मुख्य प्रबंधक (सीआईटी- वाणिज्य) | Chief Manager (CIT)



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Following documents, references & formats forms an integral part as per the tender terms. All Terms n Conditions & formats available on MDL Website www.mazdock.com. Please refer website for any further communication or corrigendum to the tender if any.

वेबसाईट पर विस्तार पथ: होम > निविदाएं > आईटी प्रापण > आईटी प्रापण निविदाएँ /मानक नियम एवं शर्तें प्रारूप

Detail path on website: Home > Tenders> IT Procurement > IT Proc Notifications /STACS Format

संलग्नपत्र १|Annexure 1 – Technical Specifications/ Scope of supply/services

संलग्नपत्र २| Annexure 2 – Rate Sheet Format.

संलग्नपत्र ३| Annexure 3 - Standard Terms & Conditions (STACS)- Items.

संलग्नपत्र ४| Annexure 4 - General Terms & Conditions (GT&C) – Items & Services.

संलग्नपत्र ५| Annexure 5 - Tender Enquiry Terms Acceptance Format.

संलग्नपत्र ६| Annexure 6 – Proforma Bank Guarantee for Security Deposit.

संलग्नपत्र ७| Annexure 7 – Proforma Bank Guarantee for Performance.

संलग्नपत्र ८| Annexure 8 - RTGS/NEFT/ECS Format.

संलग्नपत्र ९| Annexure 9 – Statutory requirements, Official Secret Act 1923 & Safety Clause.

संलग्नपत्र १०| Annexure 10 - Illustration for loading criteria.

संलग्नपत्र ११| Annexure 11 - Proforma Bank Guarantee Format for EMD.

संलग्नपत्र १२| Annexure 12 – Undertaking of Authenticity for IT Products Supplies.

संलग्नपत्र १४| Annexure 13 - Non Disclosure Agreement (NDA)



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Annexure - 1

Technical Specifications & Scope of Work
(PR-No 1020004901 - Data Loss/Leakage Prevention (DLP) solution - Supply, Implementation, Configuration & Support

1. Introduction.

Mazagon Dock Shipbuilders Ltd (MDL) is India's leading ship building PSU. MDL is increasingly using Information and Communication Technologies to enhance productivity, efficiency & speed up delivery of projects. In this process Paper based records, which were earlier held in the files and filing cabinets, are now created, stored, processed, accessed, transmitted and destroyed in digitized formats. Such information is also vulnerable to unauthorized access which can compromise confidentiality, availability & integrity of information. In this world of digitization, it is inevitable to prevent, protect the sensitive data / information of organization.

2. Current status

- 2.1 MDL has more than 2500 PCs, Laptops & servers. LAN network spread over single location at MDL, Dockyard Road, Mumbai – 400010 and extended to Anik Chembur & Sewri. In future one or two location may be added.
- 2.2 MDL has SAP ERP solution at Primary , near DR site and DR site.
- 2.3 3 nos Active directory setup within the same physical location.
- 2.4 E-mail solution from Lotus notes 9 or any webmail system which may come in future
- 2.5 LAN and Internet are separate.
- 2.6 Document Management Server (DMS).

3. Project Requirements

- 3.1 DLP solution for securing for 2500 PCs, Laptops, workstations & servers with Endpoint, Network , Discovery and Encryption at File, Folder and removable media Level. Disk Encryption is required for 250 nos machines.
- 3.2 Implementation with onsite comprehensive 3 years warranty + onsite comprehensive 2 years AMC.
- 3.3 Implementation period – 16 weeks which includes Data Flow Analysis(DFA), supply of licenses, implementation of the setup and classifying, discovering the sensitive, confidential data with MDL and configuring the policies, implementation of reports and alerts in the system.
- 3.4 The general requirement, technical details, scope of works, implementation & post implementation mentioned below are indicative. The Bidder should implement all the features of the proposed solution as mutually agreed with the MDL.

4. General Requirement

- 4.1 Prepare DFA for information classification, its storage & formulation of policies for DLP
- 4.2 Classify and discover data
- 4.3 Sensitive / confidential data when sent by mail (web mail as well as client on Windows and Linux machines) should be monitored, encrypted & blocked.
- 4.4 Sensitive / confidential data should be monitored, encrypted and not able to be copied / sent through e-mail (web as well as client on Windows and Linux machines), USB, Mobile, CD/DVD writer, copy, print, screen capture, external hard disk, upload via http, https, drop box, ftp, telnet.
- 4.5 File, folder & removable media level encryption along with the Disk encryption, considering the licenses indicated at 3 above, should be provided.
- 4.6 Attempt of activities like data copied / sent through e-mail (web as well as client), USB, Mobile, CD/DVD writer, copy, print, screen capture, external hard disk, upload, to be monitored and logged. Based on this the various reports like behavior of risk, rating of risk should be available.
- 4.7 There will be white listed PCs, Laptops, workstations, servers, USB drive, CD/DVD writer to be used for authentic data exchange. The data going through these must be monitored, encrypted and logged along with its file and its content.
- 4.8 As a Part of Business Continuity Plan BCP, near DR is to be considered. Sync (online / offline) Primary with Near DR.



Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

- 4.9 Integration with Arc Sight and other log management solutions
- 4.10 MDL is in process of evaluating DRM (Digital Right Management) solutions. Bidder should have standard connector or create connector for DRM solutions like Seclore or equivalent. Bidder should co-ordinate with the DRM solution vendor for implementation of connectivity between the DRM & DLP solution within the tenure of Contract period.
- 4.11 Web base single monitoring control for Policy server as well end point.
- 4.12 Coordinate with the backup vendor of MDL to configure the backup of the DLP setup as per MDL policy requirement. Backup Software (Veritas) and storage SAN Fujitsu DX 5300 with sufficient space will be provided by MDL.
- 4.13 Separate DLP setup for the Internet Facing standalone machines to be deployed for data protection in MDL.
- 4.14 Rack mounted server inclusive of OS, Database licenses for DLP solution for Internet facing standalone machines, to be provided by Bidder. Bidder to do Fitment of Rack server in existing rack.
- 4.15 DLP agent to support PCs, Laptops, workstations, servers having Windows.
- 4.16 Resident engineer for support & services for entire contract period. Working time will be from 9:00 AM to 6:30 PM on week days and on call basis as and required on Saturdays, Sundays & Holidays.
- 4.17 The software version proposed shall be of the latest version.
- 4.18 The proposed DLP solution should be in the Gartner Magic Quadrant for DLP consecutively for at least last 3 years i.e. 2015-2017.
- 4.19 The Bidder has to audit the DLP solution setup in MDL by CERT-In empanelled auditor before put in to the production. The bidder has to carry out the changes in the setup to comply with the recommendations and get compliance certificate from the CERT-In empanelled auditor.
- 4.20 Bidder should give the presentation of the proposed solution to MDL team.
- 4.21 MDL may visit the site of bidder's DLP customer place. Bidder should co-ordinate for visit.

5. Technical Details and Scope of work

The broad scope of work for the Bidder under this RFP shall be –

- 5.1 MDL intends to implement Data Loss/Leakage Prevention (DLP) solution to prevent the loss of confidential data / customer, vendor information that could leak out of the MDL and would enable to reduce the risk of the unintentional or intentional disclosure of confidential information.
- 5.2 The Bidder is required to design or provide the Data Loss Prevention solution for MDL PCs and servers, email users, internet users, etc at DC and DR. The Bidder is also required to install, configure & provide comprehensive onsite warranty for the same over the tenure of the contract.
- 5.3 Communication channels of Data in MDL through which data flow to be restricted
- USB drives
 - CD/DVD (optical drives)
 - E-mail (Webmail & Fat Clients on Windows and Linux machines)
 - Mobile
 - Bluetooth
 - Print
 - Web Portals having data upload facilities like social networking sites, blogs etc (http& https based)
 - ftp and data sharing & IM apps
- 5.4 The proposed Data Protection solution should be able to address the following key area:
- 5.4.1 Identify data leakage across the network through various communication channels mentioned above
 - 5.4.2 Discover and Protect Sensitive data
 - 5.4.3 The solution should provide capabilities to identify data based on keywords or dictionaries and the solution should be able to enforce policies based on file types, size of files and also the name of the file.



Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

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- 5.4.4 The solution should be able to detect and block encrypted and password protected files without reading the encrypted content.
 - 5.4.5 The system should have lots of pre-defined reports which administrators can leverage.
 - 5.4.6 Have flexible control over Remediation of Data Leakage.
 - 5.4.7 Ease of Use and Quick to Deploy
 - 5.4.8 Educate the users and the management so as to reduce the risk.
- 5.5 The Functional requirements of the Data Loss/Leak Prevention solution are:
- 5.5.1 Proposed Data Loss Prevention Solution should be able to have controls that encompass entire MDL network. The data loss solution should be able to start at the very basic level and progress to subsequent advanced levels of usage.
 - 5.5.2 Solution should provide a centralized interface for policy editing and policy management, across all products (across monitoring and prevention and across network).
 - 5.5.3 The DLP solution should be able to go beyond known policies and provide audit and analysis (includes mobile) capability on all historic data. Thus, the DLP should safeguard sensitive data and ensure compliance by protecting sensitive data wherever it lives on the network, while saving time and money with centralized deployment, management, and reporting.
 - 5.5.4 Quick Deployment capability and Single Management Console for configuring Uniform Policies across Network.
 - 5.5.5 Capability to Monitor all traffic flowing out of the Network, irrespective of Policies being in place or not.
 - 5.5.6 Employ different fingerprinting methods to signify sensitive data.
 - 5.5.7 Forensic Capability of searching through all the past traffic.
 - 5.5.8 Flexible Reporting options for technical as well as high level reports.
 - 5.5.9 Multiple Deployment options comprising of Hardware and Software.
- 5.6 DLP solution should be able to Discover confidential data wherever it is stored and identify data owners to make data cleanup easy
- 5.6.1 DLP solution should be able to Monitor how confidential data is being used and where it is going to provide visibility into broken business process and high-risk users
 - 5.6.2 DLP solution should be able to protect confidential data by automatically enforcing data loss policies; educating users about data security; securing exposed data; and stopping data leaks.
 - 5.6.3 DLP solution should be able to manage data loss policies, incident remediation, and risk reporting from a single, web-based management console.
 - 5.6.4 DLP Solution should addresses the risks associated with the storage and use of confidential/sensitive data on laptops and desktops across organization.
 - 5.6.5 DLP Solution should discover confidential data wherever it resides and identifies those endpoints with the highest risk.
 - 5.6.6 DLP Solution should actively monitor the ways confidential data can be used on the endpoint and flags any activity not in accordance with policy defined from the centralized console.
 - 5.6.7 DLP Solution should provide choices to address and remediate incidents and use technology specifically designed to operate in the most efficient and unobtrusive manner possible.
 - 5.6.8 DLP Solution should scan laptop and desktop hard drives for confidential/Sensitive data in order to inventory, secure or relocate it and provide templates to enable out-of-the-box discovery of sensitive data mapped to different industry and regulatory directives.
 - 5.6.9 DLP Solution should scan for confidential/sensitive data when endpoint is idle and subsequent scans must run on only those things that have changed since the previous scan.
 - 5.6.10 DLP Solution must have Indexed Document Matching to evaluate documents for exact content matches on endpoints in real-time to provide greater control over data use when users are off the network.



Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

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- 5.6.11 DLP Solution should provide following detection technologies to address different types of data:
- 5.6.11.1 Describe content which looks for data matching keywords, expressions or patterns, file type recognition, and other signature-based detection technologies.
- 5.6.11.2 Fingerprinting which looks for exact matches of whole or partial files, coming from structured sources (e.g., databases) and unstructured sources (e.g., design documents) that are fingerprinted with a hashing algorithm.
- 5.6.12 DLP Solution should prevent confidential/sensitive files from downloading, copying to CD/DVD/USB/iPod@/Bluetooth@, and other removable media; print screens, communications over email, Instant Messaging (IM), and the Web; printing and cloud storage (e.g., Dropbox) and virtual Citrix@ environments.
- 5.6.13 DLP Solution should monitor and prevent data transfer between OS and mobile devices using mobile transfer protocol (MTP).
- 5.6.14 DLP Solution should monitor and prevent data using HTTP/HTTPS over browsers like Chrome, FireFox and Explorer.
- 5.6.15 DLP Solution should monitor data being copied and pasted from the clipboard to prevent confidential/sensitive data from being pasted to specific application.
- 5.6.16 DLP Solution should provide trusted device support (white listing of USB drives) to enable organization to define specific removable media devices that can be used with confidential data, providing a more granular level of protection while still enabling required business functions.
- 5.6.17 DLP Solution should provide application file access control to secure the use of confidential/sensitive data in endpoint applications such as Facebook, LinkedIn, Cisco WebEx, IM, and Twitter.
- 5.6.18 DLP Solution should provide broad remediation capabilities: onscreen pop-up notifications; quarantining or relocating data to a secure location; blocking endpoint events; and applying custom responses via the flexible response feature, such as applying encryption to a file using the endpoint encryption flex response.
- 5.6.19 DLP Solution should automatically notify data owners of this policy violation
- 5.6.20 DLP Solution should have a central web-based management console and incident repository that must be included with DLP Endpoint or DLP Suite.
- 5.6.21 DLP Solution should have a web base management for defining, deploying, and enforcing data loss policies, responding to incidents, analyzing and reporting policy violations, and performing system administration.
- 5.7 The solution is required to monitor all relevant data leaving the Network and be able to create policy for protection of the same.
- 5.8 The solution is required to locate all of the Sensitive data and classify it according to set process.
- 5.9 The solution is required to put in place prevention or protection rules for that data deemed necessary.
- 5.10 The solution should have encryption for encrypting files, folders and drives (on PC & Laptops). The encryption level to be AES 256 bits.
- 5.11 There should be provision for encryption of the data on the file with password protection on the fly when the data is copied to the removable storage drives like CD/DVD & USB drives. The encrypted



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data stored in the removable drives should be opened using the password set in an offline mode without any requirement of client in the offline system

- 5.12 Even if the DLP server is down the system should be able to provide the security features as per policy.
- 5.13 The proposed solution should have a provision of recovery of the password incase the user forgets the password. The recovery of the password should be only through the system setup installed in MDL.
- 5.14 The Bidder shall provide the training of the deployed solution to the MDL personnel.
- 5.15 There shall be adequate audit trail capability to identify drift in the document.

6. Hardware & software for proposed DLP solutions considering Primary , Near DR site and Internet Facing Machines

- 6.1 The hardware at primary and Near DR shall be provided by MDL. The hardware details at each site is as follows
 - 6.1.1 2 CPU Server - 2 nos, each CPU with 14 cores with VMware 6.5 enterprise installed and O/s Windows Server 2012. Any different O/s requirement of the proposed product, the same has to be provided the bidder.
 - 6.1.2 Storage SAN Fujitsu DX 5300 with sufficient Disk capacity and storage replication enabled.
 - 6.1.3 Backup software Veritas. Coordinate with the backup vendor of MDL to configure the backup of the DLP setup as per MDL policy requirement. Backup Software (Veritas) and storage SAN Fujitsu DX 5300 with sufficient space will be provided by MDL.
- 6.2 Database is to be provided as per the solution considering Primary and Near DR. Primary & near DR should be in active-passive mode.
- 6.3 The Hardware (Server) of HP / Dell / Fujitsu / Cisco / Hitachi make & software (DLP, O/S, Databases and any other software) for the DLP setup for the Internet machines supply & installation is bidder's scope. Rack mounted server should be provided. Intel xeon with minimum dual CPU with 8 cores per CPU, 256GB RAM and 5TB SSD Hard disk in the rack mounted server with mounting rail kit. Bidder to do Fitment of Rack server in existing rack.
In case of hard disk failure, the faulty hard disk cannot be taken out of MDL premises. Vendor has to provide a replacement for the faulty hard disk at no extra cost. The vendor shall bring their licensed data recovery software and all efforts to recover the data from the failed hard disk have to be carried out.



Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

7. Bill of Materials

Cost of DLP Solution with 3 years on site comprehensive warranty + 2 years onsite comprehensive AMC

Sr. No.	Component	Quantity	Unit Basic Price (INR)	Total Basic (INR)	GST in %	Total price inclusive of taxes (INR)
100	Data Loss/Leakage prevention software for endpoint, network (100 server nodes to be installed on a virtual environment), encryption at file, folder & removable media & discovering of sensitive, confidential data for LAN setup (including software, operating system, Database licenses)for 2500 nos devices and 250 nos drive/disk encryption considering the primary, Near DR site and for Internet machines setup.	1 no				
200	Rack mounted Server for the DLP setup for Internet machines inclusive of OS, Database licenses, Intel xeon with minimum dual CPU with 8 cores per CPU, 256GB RAM, 5TB SSD Hard disk & Rail Kit	1 no				
300	One time Implementation cost of Data Loss/Leakage prevention solution (It should include DFA, implementation of hardware & software, customization, Integration with MDL email, SAP, Arc Sight SIEM etc)	1 au				
400	AMC for above all setup for 2 years onsite comprehensive support	8 Quarters				
500	Resident engineer for support & services for entire contract period ie 5 years (Warranty + AMC) post successful go-live of DLP solution	20 Quarters				

Cost quoted for DLP user license can be used for additional purchase of DLP user licenses.

8. Methodology of Implementation & Support

8.1 The proposed solution has to be implemented as follows.

- 8.1.1 Step 1 Data Flow Analysis (DFA) – Bidder has to carry out detailed DFA by consultant, experienced in this area and CISA certified by coordinating with various people, stakeholders / departments, processes and prepare the Data Flow Analysis (DFA), information classification, business & technical requirement and the Policies to be implemented. Deliverable will be final sign off from stakeholders, DFA, information classification policies, best practices for storage of data across organization, DLP security Policies to be implemented.
- 8.1.2 Step 2 –Bidder to carry out the supply, installation, implementation of all the items.
- 8.1.3 Step 3 –Provide onsite support & service with the Resident engineer for 5 years.



Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

9. Project Plan for Implementation

- 9.1 The Bidder should note that the implementation period for carrying out installation and implementation of Data Loss/Leakage Prevention solution along with all of its features must be completed as per MDL's requirement within 16 weeks of acceptance of purchase order.
- 9.2 The Selected Bidder should provide the detailed Project Implementation plan within a week from the date of purchase order. Implementation plan that comprises of the following:
 - 9.2.1 Project Implementation timelines
 - 9.2.2 Project Team Composition – project Team must comprise of Project Manager, who will act as an intermediary between Bidder and MDL.
 - 9.2.3 Escalation Matrix
 - 9.2.4 Mutually agreeable Acceptance Criteria
- 9.3 The Bidder should provide Post Implementation Support Plan to capture the details of the support framework that Bidder is proposing to meet the desired objectives and the SLA Matrix.
- 9.4 The System Integrators (SI), including Original Equipment Manufacturers (OEM) will be required to submit a written undertaking, explicitly stating their commitment and liability to provide full technical, spares, operational and maintenance support to the MDL for the entire contract period of 3 years Warranty + 2 years AMC. Failure to do so can lead to rejection of the technical bid.
- 9.5 Customization: Selected bidder shall customize the system as per the requirements of the MDL without any additional cost to the MDL. Customization of the solution would be treated as complete on successful User Acceptance Test. The MDL team shall be included in the process so that they are able to understand the details of the system and process.
- 9.6 The Project should be signed-off by the MDL only after the above referred implementation process gets completed.
- 9.7 Software/ licenses etc, purchased for implementation and installation of DLP Solution will be owned by the MDL.

10.Implementation

- 10.1 Supply, installation and configuration of the software licenses on the hardware provided by MDL at the primary, Near DR and for the Internet Facing standalone machines (Hardware etc for Internet machines supply is bidder's scope).
- 10.2 The software licenses, operating systems, databases and any other software components required for the commissioning of the setup to be included as part of the solution and supplied by the bidder.
- 10.3 The DLP setup to be installed such that it shall cover all the three active directory domains In MDL in the same setup.
- 10.4 The management of all the three AD domains to be separate and should be carried out by the respective system administrators
- 10.5 The bidder should study the MDL's data security requirements and configure the classification rules in the system as per the MDL's security requirements.
- 10.6 The bidder should install agent in all the clients (PCs, servers, workstations and Laptops) in the organization.
- 10.7 The bidder should configure the policies for the data in the system as per MDL's requirement.
- 10.8 A separate setup for the internet facing machines to be installed such that the DLP policies can be configured for the Internet facing machines in MDL. The hardware, software and databases licenses to be supplied by the bidder. No DR is required for the Internet facing setup. The setup to be



Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

configured such that the policy to be deployed on the internet client over the Internet by the DLP Server.

- 10.9 The solution should cover various reports and alerts in the systems as per MDL's requirement.
- 10.10 The bidder to configure the encryption mechanism at the disk, files and the drive level.
- 10.11 The bidder should integrate the system with the Arc sight log management system and any other log management solution in the market.
- 10.12 All the software and hardware components which are included as part of the solution should be covered under warranty for a period of 3 years + AMC of 2 years.
- 10.13 The bidder has to provide back to back arrangement with the OEM of the proposed products and version upgrades, patches, and security updates should be available during the entire contract period. Document proof of the same to be provided.
- 10.14 No Express/evaluation/ free versions of the any software to be quoted as part of the solution.
- 10.15 The proposed product should support the VMware virtual environment provided for the hosting of the setup.
- 10.16 The logs to be configured such that data going through these various channels (referred at 5.3 above) should also be stored as part of the logs. This is essential from audit evidence perspective.
- 10.17 The bidder has to Sign a Non - disclosure Agreement
- 10.18 Bidder has to co-ordinate with EDRM vendor like Seclore for creations of rules policies as and when required during the contract period.

11. Post Implementation Scope

- 11.1 The warranty for 3 years will start only after successful go-live of the system. The go-live will be declared after the installation, implementation, classifying the sensitive/confidential data along with the stake holders and formulating the policy at Primary, near DR and Internet setup, implementation of reports and alerts in the system. After warranty, 2 years AMC will start.
- 11.2 All the items (software and Hardware at Primary, Near DR and Internet facing setup) should be under comprehensive Onsite Warranty for period of 3 years; Warranty of the respective phase shall start after successful the installation, implementation, classifying the sensitive/confidential data along with the stake holders and formulating the policy at primary and near DR and Internet setup, implementation of reports and alerts in the system. Maintenance of equipment shall be responsibility of the bidder.
- 11.3 Support should be onsite.
- 11.4 The bidder has to provide a resident engineer for support, services, Monitoring, Troubleshooting and configuration of the policies, report generations, tracking of incidents on regular basis etc, for the entire duration of the contract. Working time will be from 9:00 AM to 6:30 PM on week days and on call basis as and required on Saturdays, Sundays & Holidays. Engineer should be Degree / Diploma Engineer (from recognized university) on full time basis with min 3 years experience in IT related field.
- 11.5 The Bidder has to have a back support arrangement with OEM for faster resolution of issues. Document proof of the same to be provided.
- 11.6 Installation/configuration/reconfiguration/restore/recovery of software (Operating systems, DLP software, backup software and any other software license provided)
- 11.7 Software version upgrades, patches, hardening of the Software for all the products/licenses (mentioned in the BOQ) should be available during the warranty & AMC period.
- 11.8 The bidder should carry out free up gradation (version upgrades) of the software whenever a new stable version is released by the OEM with no extra cost to MDL during the warranty & AMC period.



Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

- 11.9 Bidder should provide support (onsite only) with response time of 4 hours and resolution time of 48 hours. The down time beyond 48 hours will be penalized on per day basis as given in Penalty Calculation clause.
- 11.10 Absenteeism of Resident engineer will be penalized on per day basis as given in Penalty Calculation clause
- 11.11 It is the responsibility of the bidder to manage/configure the primary, near DR and for the Internet Facing standalone machines of the system and maintain the same during the contract period.

12.Training

- 12.1 Training will be part of delivery and it has to be completed within implementation period ie 16 weeks form the PO acceptance.
- 12.2 The Bidder shall provide training to officials of MDL. The training should cover hands-on training on administration skill as well as end user skill. Training will have to be provided at MDL's premises or external sites acceptable to MDL with no extra cost.
- 12.3 System administration training for 2 full days for 10 persons. Documentation should be submitted for the System Administrator & End users operations.

13.Final acceptance

- 13.1 The final acceptance will be given by CIT after successful go-live of the system. The go-live will be declared after the installation, implementation, classifying the sensitive/confidential data along with the MDL and formulating the policy at Primary, near DR and Internet setup, implementation of reports and alerts in the system. The entire DLP solution needs to be completed within 16 weeks from the placement of purchase order. Delay in completion is liable to LD, mentioned below.
- 13.2 Liquidity Damage (LD) is applicable for delivery of DLP solution; it is 0.5% per week of the base value excluding AMC & Resident Engineer charges of the Order value. Maximum limit is 5%.

14.Payment Terms

- 14.1 No advance payment will be made.
- 14.2 100% payment of the set up excluding AMC & Resident Engineer charges will be made on the receipt of PBG mentioned below and after successful go live of the solution.
- 14.3 Bidder has to submit PBG of 10% of basic value of DLP solution excluding Resident Engineer charges. The PBG shall be for entire contract period
- 14.4 AMC & Resident charges will be paid quarterly after completion of quarter.
- 14.5 Penalty calculation

1	Uptime of DLP solution *	Penalty charges
	First 2 days	No Penalty
	Next 7 days	Rs. 3,000/- per day
	9 th day onward	Rs. 5,000/- per day
2	Resident Engineer absenteeism **	Rs. 2000/- per day
	Further if the number of downtime instances during a month exceeds 2 times, an additional Rs. 5000/ per month will be deducted for that month.	

*Penalties on the event of Uptime of DLP solution, if any shall be calculated for every quarter and recovered from the Annual Maintenance charges of that quarter.

**Penalties on the event of absenteeism of Resident Engineer, if any shall be calculated for every quarter and recovered from the Resident Engineer charges of that quarter.



Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

15.Deliverables

- 15.1 **At the time of tendering process**, Bidder to submit complete technical scope of work to be implemented along with the time lines and responsibility matrix. Bidder and OEM have to give a one complete solution taking ownership of the solution provided. Bidder may be called for discussion, presentation of the same.
- 15.2 In case of partner, Bidder has to submit the authorization letter from the OEM.
- 15.3 DLP solution licenses for primary, near DR site & internet setup.
- 15.4 Any other software licenses for considering required solution.
- 15.5 Hardware inclusive of OS, Database licenses for internet setup only at Primary site.
- 15.6 OEM authorization letter in case bidder is other than OEM.
- 15.7 Documentary Proof of back to back arrangement with the OEM for the proposed products and version upgrades, patches, and security updates available during the entire contract period (3 years warranty + 2 years AMC).
- 15.8 If MDL has to signed any end user license agreement or any other agreement, the same draft copy has to be submitted at the time of tendering.

16.Documentation & Reports

- 16.1 Licenses of Software – DLP software, DLP agents, OS, Database or any other software.
- 16.2 Implementation procedure / guide
- 16.3 Administrator and user Operational Manual / Guide
- 16.4 Entire set up Architecture diagram
- 16.5 Escalation matrix of OEM / System Integrator
- 16.6 Reports as per the MDL users requirement as and when required during the contract period.

**माझगांव डॉक शिपबिल्डर्स लिमिटेड | MAZAGON DOCK SHIPBUILDERS LIMITED**

निविदा क्र 3000000331 दिनांक 04.09.2017 बंद होने कि तिथी 03.10.2017, 14:00 Hrs

Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

Annexure -2

दर पत्रक | Rate Sheet

Sr. No.	Component	Quantity**	Unit Basic Price (INR)	Total Basic (INR)	GST in % As applicable	HSN Code	Total price inclusive of taxes (INR)
100	Data Loss/Leakage prevention software for endpoint, network (100 server nodes to be installed on a virtual environment), encryption at file, folder & removable media & discovering of sensitive, confidential data for LAN setup (including software, operating system, Database licenses)for 2500 nos devices and 250 nos drive/disk encryption considering the primary, Near DR site and for Internet machines setup. (as per Annexure-1)	1 nos					
200	Rack mounted Server for the DLP setup for Internet machines inclusive of OS, Database licenses, Intel xeon with minimum dual CPU with 8 cores per CPU, 256GB RAM, 5TB SSD Hard disk & Rail Kit (as per Annexure-1)	1 nos					
300	One time Implementation cost of Data Loss/Leakage prevention solution (It should include DFA, implementation of hardware & software, customization, Integration with MDL email, SAP, Arc Sight SIEM etc) (as per Annexure-1)	1 au					
400	AMC for above all setup for 2 years onsite comprehensive support (as per Annexure-1)	8 Quarters					
500	Resident engineer for entire contract period ie 5 years (Warranty + AMC) post successful go-live of DLP solution (as per Annexure-1)	20 Quarters					
					Grand Total		



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Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

टिप्पणी | Note:-

1. Vendors are requested to fill up every column as applicable strictly as per Rate Sheet & for technical specification/scope of work, please refer tender document Annexure-1.

**Quantity mentioned in rate sheet is indicative however, the quantity may be increased /decreased at the time of placement of order as per the terms & condition of the tender & rates quoted in your e-offer.

दर पत्रक | Rate Sheet for buyback

Sr. No.	Component*	Quantity	Unit Basic Price (INR)	Total Basic (INR)	GST in % As applicable	HSN Code	Total price inclusive of taxes (INR)
600	IBM Netfinity 5500 server without hard disk and in as is condition.	1					

*Server not in working condition.

You may contact Mr. Kishore Shinde, CM(CIT) on 022-23762220 for any enquiries related to buyback.



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Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

Annexure -3

ACCEPTANCE FORMAT FOR STANDARD TERMS AND CONDITIONS (STACS)

To,
MAZAGON DOCK SHIPBUILDERS LIMITED
IT PURCHASE SECTION.
TENDER ENQUIRY No. 3000000327

STACS CLAUSE No.	BIDDER'S REMARK	STACS CLAUSE No.	BIDDER'S REMARK	STACS CLAUSE No.	BIDDER'S REMARK
	ACC./ DEV		ACC./ DEV		ACC./ DEV
101		231		303	
102		241		311	
103		251		321	NA
121		261		331	
201		271		341	
211		281		351	
212		291		352	
221		301		361	
222		302			

COMPANY'S NAME & ADDRESS :

SIGNATURE:
DATE :
NAME:
DESIGNATION :
BIDDER'S COMPANY SEAL:

NOTES:

1. Bidder(s) should carefully read the Standard Terms & Conditions (STACS) included in the tender prior to filling up this acceptance format.
2. This format should be properly filled, signed and returned by the bidder(s) along with their technical offer for considering their Bid.
3. Bidder(s) should indicate "ACC" for Accepted, "DEV" for Deviation Taken for each clause number in the above table.
4. Bidder(s) to attach Separate Sheet indicating all relevant details such as Number & description of the Clause, Reasons for Deviation and Alternative suggested for any deviations taken by them.
5. STACS clause numbers shown in the above format also includes the sub-clauses under these clauses. For example 220 means – clause nos. 220, 221, 222.

Note: Please refer website www.mazdock.com > Tenders> IT Procurement > IT Proc STACS/Format for detailed terms and conditions.



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निविदा क्र 3000000331 दिनांक 04.09.2017 बंद होने कि तिथी 03.10.2017, 14:00 Hrs

Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

Annexure -4

ACCEPTANCE FORM FOR GENERAL TERMS AND CONDITIONS (GT&C)

To,
MAZAGON DOCK SHIPBUILDERS LIMITED
IT PURCHASE SECTION.
TENDER ENQUIRY No. 3000000327

GT&C CLAUSE No.	BIDDER'S REMARK	GT&C CLAUSE No..	BIDDER'S REMARK	GT&C CLAUSE No..	BIDDER'S REMARK
	ACC. / DEV.		ACC. / DEV.		ACC. / DEV.
A21		A93	NA	A162	
A31		A101		A163	
A41		A102	NA	A164	NA
A51		A111		A165	NA
A61		A121		A171	
A71		A131		A181	NA
A81		A132		A191	
A82		A133	NA	A201	NA
A83		A141		A210	NA
A91	NA	A151		A220	NA
A92	NA	A161		A230	NA

COMPANY'S NAME & ADDRESS :

SIGNATURE :
DATE :
NAME :
DESIGNATION :
BIDDER'S COMPANY SEAL:

NOTES:

1. Bidders should carefully read the Terms & Conditions of the Tender Enquiry Form (TEF) prior to filling up this acceptance format..
2. This format should be properly filled, signed and returned by the bidder(s) along with their technical offer for considering their Bid.
3. Bidder(s) should indicate "ACC" for Accepted, "DEV" for Deviation Taken for each clause number in the above table.
4. Bidder(s) to attach Separate Sheet indicating all relevant details such as Number & description of the Clause, Reasons for Deviation and Alternative suggested for any deviations taken by them.
5. Clause numbers shown in the above format also includes the sub-clauses under these clauses. For example Clause no. A10 means - Clause nos. A11, A12, A13.

Note: Please refer website www.mazdock.com > Tenders> IT Procurement > IT Proc STACS/Format for detailed terms and conditions.



माझगांव डॉक शिपबिल्डर्स लिमिटेड | MAZAGON DOCK SHIPBUILDERS LIMITED

निविदा क्र 3000000331 दिनांक 04.09.2017 बंद होने कि तिथी 03.10.2017, 14:00 Hrs

Procurement of Data Loss/Leakage Prevention (DLP) Solution - Supply , Implementation, Configuration & Support.

ANNEXURE - 5

ACCEPTANCE FORM FOR TENDER ENQUIRY FORM (TEF)

To,
MAZAGON DOCK SHIPBUILDERS LIMITED
IT PURCHASE SECTION.
TENDER ENQUIRY No. 3000000327

TEF CLAUSE No.	BIDDER'S REMARK	TEF CLAUSE No.	BIDDER'S REMARK	TEF CLAUSE No.	BIDDER'S REMARK
	ACC. / DEV.		ACC. / DEV.		ACC. / DEV.
1		12		23	
2		13		24	
3		14		25	
4		15		26	
5		16		27	
6		17		28	
7		18		29	
8		19		30	
9		20		31	
10		21			
11		22			

COMPANY'S NAME & ADDRESS :

SIGNATURE :
DATE :
NAME :
DESIGNATION :
BIDDER'S COMPANY SEAL:

NOTES :

1. Bidders should carefully read the Terms & Conditions of the Tender Enquiry Form (TEF) prior to filling up this acceptance format.
2. This format should be properly filled, signed and returned by the bidder(s) along with their technical offer for considering their Bid.
3. Bidder(s) should indicate "ACC" for Accepted, "DEV" for Deviation Taken for each clause number in the above table.
4. Bidder(s) to attach Separate Sheet indicating all relevant details such as Number & description of the Clause, Reasons for Deviation and Alternative suggested for any deviations taken by them.
5. Clause numbers shown in the above format also includes the sub-clauses under these clauses. For example Clause no. 3 means - Clause nos. 3, 3.1, 3.2 a), b), I), ii) & iii).

Note: Please refer website www.mazdock.com > Tenders> IT Procurement > IT Proc STACS/Format for detailed terms and conditions.
